

Issue Two - February 2010

About Us... Part two

From Humble Beginnings to Kiwi Success Story

Here it is! The long awaited sequel to the 'About Us' story. In the first issue, we talked about how company founder Phil Kenny decided to take a gamble and make a go of designing and manufacturing quality cavity sliding door systems for a living. Phil's brief for that first cavity slider was simple: **"To create a high-quality cavity slider that was reliable and ran very smoothly"**. This original design became the template from which subsequent improvements were made and product variations born. It was also to become the industry benchmark.



↑ Circa 1996, Vestey Drive

doors from **CaviLock**, our hardware department, and even the odd hinged door with our Pre-HungJambS. All our products can be made to your specification.

Like you, we share a kiwi heritage. From the early days, when it was just Phil and Colleen in their garage, CS FOR DOORS now employs around 80 staff. We have a state of the art manufacturing facility and administration building in **Auckland**, and branches in **Christchurch** (including factory), **Wellington** (with a warehouse), **Tauranga** and a factory and branch in **Sydney**. That's right, we get to turn the tables on the Aussies and call the shots from New Zealand for a change!

The company is still owned and operated by **Phil and Colleen**.

CS FOR DOORS is a genuine Kiwi success story – something we're very proud of.



↑ Circa 2005, Rakino Way

Customer Focus

MURRAY HEWITT JOINERY

Murray and Julie are the owners of Murray Hewitt Joinery Ltd, based in the Christchurch suburb of Middleton. Murray and his wife have been in the current business for over 10 years and employ 6 staff.

Murray's business comes mainly from architects that he has dealt with for many years as well as word of mouth from builders and architects alike. One job up the Molesworth Valley was so remote, you had to call the station when you made it out to Hanmer to tell the team in Molesworth you were okay. If the team did not receive a call within two hours they would send out a search party!

Murray works with some of the best architects in Christchurch, who like to stretch the boundaries in architecturally designed houses. Gib Return is a common request, as is Negative Detail. The architects know what they want and they talk to Murray, who then comes to CS FOR DOORS to discuss how we can make it work.

Nothing is ever run of the mill with the work Murray does, but it is always of the highest quality. Recently, a situation came up with a door that Murray had put into a house at Clearwater in Christchurch. This front entry pivot door was wooden, painted black and facing east, catching most of the morning sun. Obviously the door

bowed very quickly. To fix the issue, Murray came to CS FOR DOORS and organised a powder coated AluTeC door at his own cost.

The next time a large entry pivot door was requested, it was dark grey and facing North West. Again Murray chose the AluTeC. This was the only way he could guarantee the stability of the door in this location.

Since then, Murray has done numerous large doors, including six AluTeC doors in one house! The doors ranged in size from 2950mm x 1450mm to 2700mm x 2600mm. In this situation, they could be painted to match the standard timber flush panel doors, giving a consistent finish throughout the house.

Murray Hewitt Joinery is a believer in quality and using quality products. For this reason, we at CS FOR DOORS have a strong relationship with them, and together we come up with the best quality products that will produce the best results for years to come.



Featured Product

CS GateSystemS

CS GateSystemS are a modern alternative to the conventional timber or steel bar gate. By using one of our aluminium gate systems, you can be assured of a long lasting product that will not rust or rot over time. Above all, it will not twist in the sun or grow in damp weather.

CS GateSystemS may be hinged or sliding with both manual and automated operating options. Our gates can be built to oversize proportions as big as 6 metres high x 10 metres wide.



↑ Hinged AluMaX gate with matching side panel.

Our GateSystemS have a number of unique design features and options - some of the key points are:

- ▮ All aluminium components are screwed together for strength and reliability with stainless steel screw fixings.
- ▮ Fully tested and guaranteed.
- ▮ We can manufacture standard and non-standard size gates.
- ▮ Fixings are not visible on completed gates.
- ▮ Supplied fully assembled ready for on-site installation.
- ▮ Available as hinged or sliding, manual or automated units.
- ▮ Integration with security/remote unlocking devices is available.



↑ A natural anodised AluMaX automatic sliding gate.

Staff Profile

Name: Malcolm Patterson
Position: Fabricator
Qualifications: Trade certificate Panel Beating, Timber Machinist
Length of employment at CS: 11 years
Best thing about working at CS FOR DOORS: Good company to work for. Really friendly people. Great products.
How things have changed: The company has improved a lot in the likes of modernisation and machinery. Better communication.
Looking forward to: Playing more golf when retired.
Interesting facts: Born in Ireland. Family immigrated here in 1958. Married for 45 years this October. 2 Daughters, 3 Grandchildren.



News & Events A selection of photos from recent events



↑ A range of CS products (and Operations Manager Anton Hendriks) star in "Our Place" on Prime TV.



↑ Our new Dispatch Coordinator, Colleen Kenny.



↑ Two of the Auckland team are rewarded for their hard work with a Chocolate Fish award.



↑ The big guy surprises the kids at the CS Christmas party.

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